



January 12, 2009

Representative Jon Sesso Chair, House Appropriations Committee.

Dear Mr. Sesso,

This letter is in support of House Bill 123, extending the termination date of funds in the bill until 2019. We have worked with the Montana Department of Commerce and its export trade enhancement program for over 8 years to develop our international business.

To date, we have a relationship with both Mei Mei Wang in Taiwan and Mako Sakaguchi in Japan. Specifically we have grown our direct exports to Taiwan. In 2006, we had 3 clients in Taiwan for a total of \$214,000 in export revenue; 2007 4 clients for a total of \$428,000 and in 2008, 7 clients for a total of \$387,000. Our product mix has grown from one item in 2001 to now six products, which allows us to fully support our clients. Mei Mei Wang has been invaluable in providing information on current and prospective clients and setting up meetings with itineraries and translation services when we visit. She is available at any time to help with contract negotiations and questions. We have recently made efforts into Japan, which Mako has researched company details & provided direct contacts.

I am available at any time for questions but want to be clear how valuable this service is for our Montana business to be competitive and have a real presence internationally.

Best Regards,

Dan Finch President

TMW International, Inc.